



ACS MediHealth VENDOR FAIR



ACS MediHealth, mobility collaborator with MEDITECH

Empowering caregivers to improve lives, one patient at a time, around the world.

Expense

If you take advantage of your MEDITECH GPO pricing through ACS MediHealth, then there is no expense to the hospital for the vendor fair.

Set Up

ACS MediHealth will arrive a day early to set up hardware and review process/walk through.

Shipping

ACS MediHealth pays the freight of hardware being displayed and used for vendor fair.

Manufacturers

ACS MediHealth invites manufacturer representatives according to the demand of the manufacturer's products or the number of different products to be presented in a specific category (e.g. handheld scanners: four manufacturers: Honeywell, Datalogic, CODE, and Motorola).

ACS will provide "BEST OF BREED" manufacturers that will meet the needs of desired solution being presented.

Pricing will only be discussed on a retail level during vendor fair. Preferably-try not to discuss price and focus on best solution.

ACS MediHealth ensures manufacturer's hardware arrives in advance if staging Meditech software is needed.

Hospital Responsibility

- Require a staff member to be present at the door of vendor fair room to instruct hospital staff what to do.
- Reserve room for vendor fair for however many days needed.
- Provide food / snacks if hospital chooses to do so.
- Wireless access is helpful for ACS MediHealth and manufacturer representatives.
- Invite staff in advance and make sure we have the traffic flow coming through.
- Loading Meditech software and staging devices before vendor fair when required.

ACS MediHealth, MEDITECH collaborator

A **partial** list of ACS MediHealth's MFG relationships that you can benefit from:



MOTOROLA



ViewSonic



The above list represents a hand full of manufacturers that we represent and have special pricing in place to serve your needs. ACS MediHealth supplies items like: Barcode Scanners, Documentation Scanners, Hand Held Computers, Tablet PCs, Laptops, Clinical Tablets, Wrist Band Printers, Label Printers, Medication Carts, Documentation Carts, Laptop Carts, Antivirus, Displays, Medical Displays, All-In-One devices, sealed/washable keyboards and mice, and many, many more.

ACS MediHealth, not a new company - but a new experience!

ACS MediHealth



The Healthcare
Solutions Company

Empowering caregivers to improve lives, one patient at a time, around the world.

MEDITECH

The EHR for
New Healthcare
Certified